



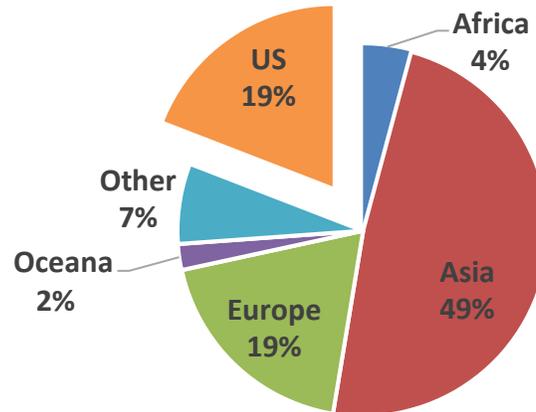
September 26th, 2018

What about the other 80%?

The US makes up less than 20% of Chinese exports

We [recently discussed](#) how the negative impact of US tariffs on Chinese imports should be considered alongside the offsetting impact of the falling Chinese Yuan. It's also important to remember that the tariffs only impact exports to the US, which represents less than 20% of China's total exports.

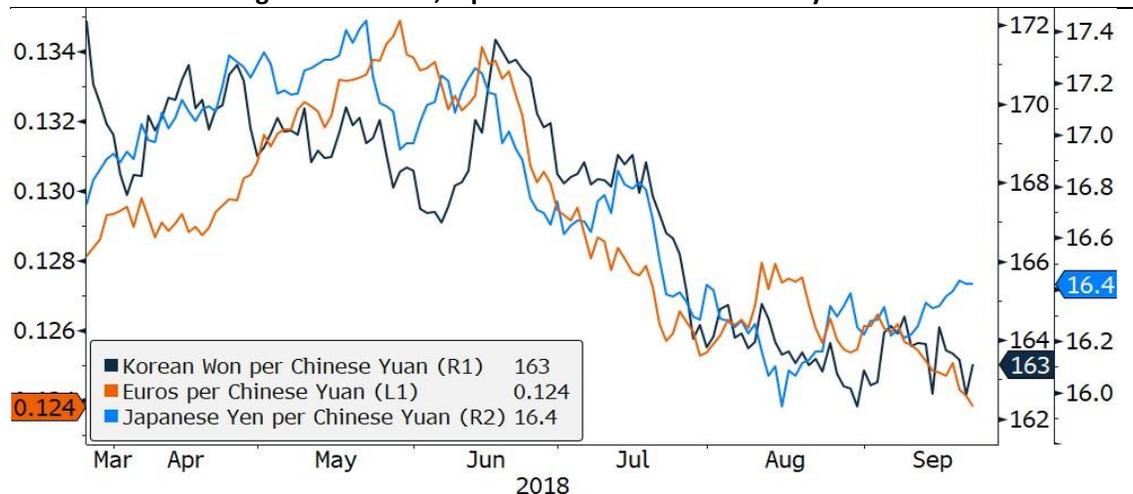
Chinese exports by end market (trailing 12 months as of 8/31/18)



Source: Richard Bernstein Advisors, LLC, Bloomberg

China's currency has also fallen significantly relative to the countries making up the other 80%+. So while Chinese goods are becoming less competitive vs. the US, they are becoming increasingly competitive vs. the lion's share of their export markets.

Chinese Yuan exchange rate vs. Euro, Japanese Yen and Korean Won year over last 6m



Source: Richard Bernstein Advisors, LLC, Bloomberg

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